

## Coaching Process

- ✦ Prepare
- ✦ Establish a relationship
- ✦ Identify needs
- ✦ Obtain buy-in
- ✦ Compose a plan for learning
- ✦ Commit to performance improvement
- ✦ Transfer knowledge
- ✦ Practice and apply
- ✦ Observe performance
- ✦ Provide feedback
- ✦ Monitor progress

## Competency Cultivation

