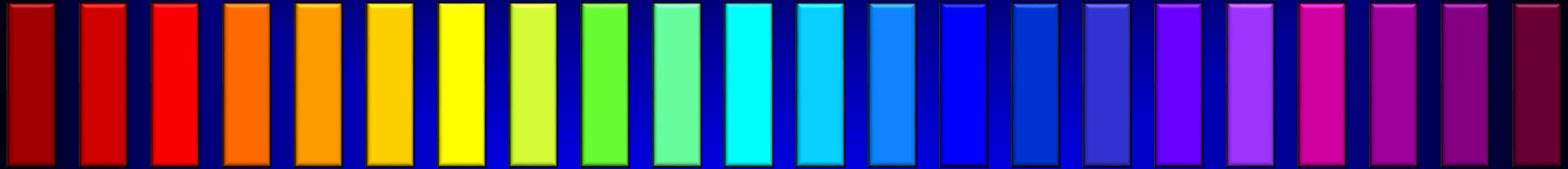


# Management & Leadership



Management



Leadership



More of a continuum – not an “either/or” proposition

# Management & Leadership

Both deal with tasks, deliverables, economic results, and people development. There is clear overlap, and there are marked differences in focus and style.

## Management

- ✦ The day to day tasks
- ✦ Analyzing data
- ✦ Decision-making
- ✦ Conflict resolution
- ✦ Applying principles
- ✦ Maintaining operations
- ✦ Doing and delegating
- ✦ Problem-solving
- ✦ Set of interventions
- ✦ Focus on short-term results
- ✦ Performance management + appraisal
- ✦ Directing

## Leadership

- ✦ Communicating in an influential style
- ✦ Being a role model
- ✦ Supporting and challenging
- ✦ Achieving shared objectives
- ✦ A continual process
- ✦ Creating shared visions
- ✦ Directive and responsive
- ✦ Celebrating successes
- ✦ Attracting people to the vision
- ✦ Inspiring and motivating people