

# Home Sellers Preparation List:

## Think:

Make your home what you would want them to think and feel:  
open, spacious, calming, clean, organized, inviting.

## Plan:

Spend time on simple things, low-cost actions.

Start with just one room:

Make it look open and ready for their furnishings and trivets.

Reduce clutter, tchotchkes etc. in at least the 3 main living spaces:  
the entry, the kitchen, and the primary bedroom.

Create a space that will make the buyers feel relaxed and at home.

Get a friend, relative, neighbor, or professional to offer suggestions, and lend a hand.

## Simplify:

Less is more, NO, less equates to spaciousness.

They are buying the house not your memories, so clean up to make room for them to  
visualize their memories.

## Clean:

Clean the windows in and out, clean the sills, try to get them to work smoothly,  
let the sun's warmth fill the room.

Depending on your time, organize by the "3 pile method" or throw it all in one back room.

Open the doors, windows. Air out the closets and under the sinks.

Clean the kitchen, de-crease the vent hood, filter and back splash,

Organize and reduce the number of appliances and items on the counter tops.

Clean out the refrigerator, you are not taking all the old stuff with you, are you?

Clean out at least one closet, completely, it will make it appear larger and organized.

Replace the furnace and humidifier filters, show them you took care of the house.

Find organize and as many appliance manuals and upgrades as possible.

Replace light bulbs and make sure they all work and are lighting up the corners.

Eliminate musty odors in the bathrooms.

Clean the tubs, showers, and surrounds.

## Exterior:

Trim bushes, away from the house. Keep plants away from the AC unit.

Trim trees away from the roof and siding

Extend the laterals. The what?

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**"Information for Better Decision Making"**